



Suite Engine powers improved ROI tracking for 24Hr Safety using Rental Process Management and Microsoft Dynamics

24Hr Safety is a fast-growing, Texas-based company that provides an extensive variety of safety supplies and equipment to the Upstream, Midstream, Refinery, Chemical, and Petrochemical industries. With five locations across the state, their focus is equipment rental, but the company provides sales, service, and training services for their safety industry customers as well.

With a commitment to providing superior safety solutions for their customers, 24Hr Safety struggled with having accurate and on-hand information for equipment and supplies inventory, which made providing a quick quote or sale a challenge. In 2016, 24Hr Safety began the search for a new Enterprise Resource Planning solution that could handle their range of services and territories and had the capability to scale along with the company's growth. A new solution also needed to assist with sales, accounting, operations processes, and rental asset management tasks.

Customer



Partner

Suite Engine

Suite Engine Product

Rental Process Management (RPM)

Microsoft Product

Dynamics NAV

Industry

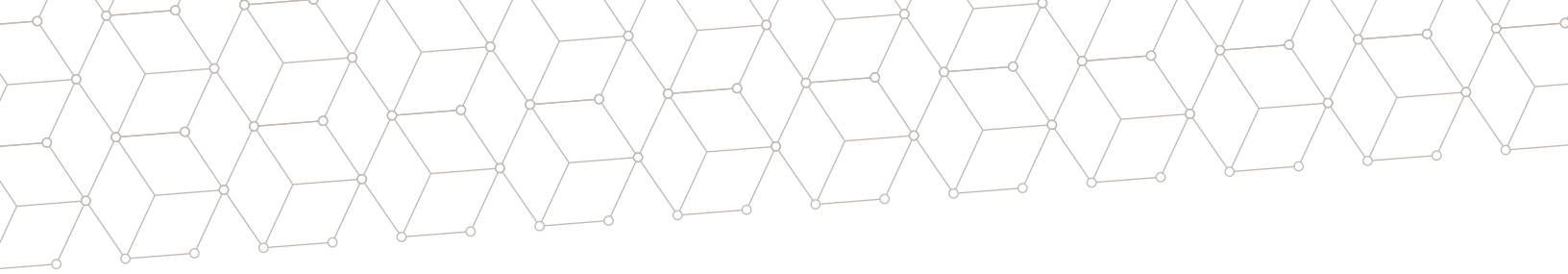
Equipment Rental - Safety

Organization Size

Medium (50 - 999 employees)

Country

United States



24Hr Safety enlisted Suite Engine to help because of their comprehensive rental management solution, Rental Process Management (RPM). Designed to handle rental operations and fleet management, RPM is able to help 24Hr Safety track rental asset utilization, revenue and costs, sales & operations, fleet asset management, service work orders, parts management, accounting, and reporting.

Suite Engine's RPM solution is powered by Microsoft Dynamics 365 Business Central (formerly known as NAV) which allows them to provide 24Hr Safety with a solution that will grow at any rate and to any size.

“The full integration between rental contracts and Microsoft’s back-end financials provides 24Hr Safety’s customer service reps with relevant customer data at their fingertips. RPM gives them operational capabilities

for their rental units that are fully integrated with Microsoft’s fixed asset accounting functionality. This is streamlining processes at its best.”

Tom Marshello, Director | Suite Engine

Now, with RPM, 24Hr Safety has all the necessary information available to them in easy-to-use, customizable screens. They can retrieve immediate rental unit insight for sales and customer service, and the intuitive interface and reporting capabilities of Microsoft Dynamics NAV has improved operations significantly. Tony Aube, Project Specialist at 24Hr Safety, reports that,

“We’ve been able to provide accurate quotes because we now have current item information all on one screen.”



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